



# Ambika Timilsena's Data Analytics Portfolio

2023

# About Me

## Hi, I am Ambika Timilsena!

An Ex-Credit Analyst transitioning into the role of a Data Analyst. As a credit analyst I made loan recommendations by analyzing the financial and business strength of customers. It gave me the opportunity to find any unusual patterns in the financial data of customers and communicate the same with management. Now, I am transitioning into the data analyst role as I always wanted to dive deeper for a more comprehensive understanding of large-scale data and the decisions derived from these data. I want to apply my knowledge and skills to transform complex data into insightful visualizations, make data-driven decisions and communicate actionable insights to stakeholders that could impact the company and its decision-making processes.

## Soft Skills:

- ❖ Critical Thinking
- ❖ Business Acumen
- ❖ Story-Telling with Data
- ❖ Data Driven Research



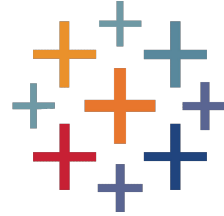
# Skillset - Tech Stack



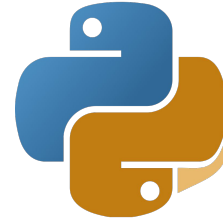
Excel



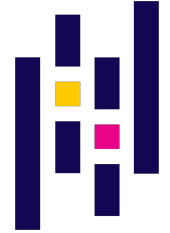
Powerpoint



Tableau



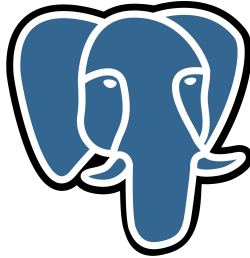
Python



Numpy



Anaconda



PostgreSQL



Jupyter notebook



Db Visualization

# Projects

Project 5



**Airbnb Berlin**

Analyzing the variables affecting price of the Airbnb Listing

Project 4



**Instacart**

Marketing strategy for an online grocery store

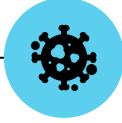
Project 3



**Rockbuster Stealth**

Answering business questions for an online video rental company

Project 2



**Influenza Season**

Preparing for flu season in the U.S.

Project 1



**GameCo**

Analyze global video game sales



01

# GameCo

## Objectives:

Perform a descriptive analysis on global video game sales to inform the development of new video games

## Tools:



Excel



Powerpoint

## Skills:

Descriptive analysis,  
Grouping data  
and  
Summarizing  
data

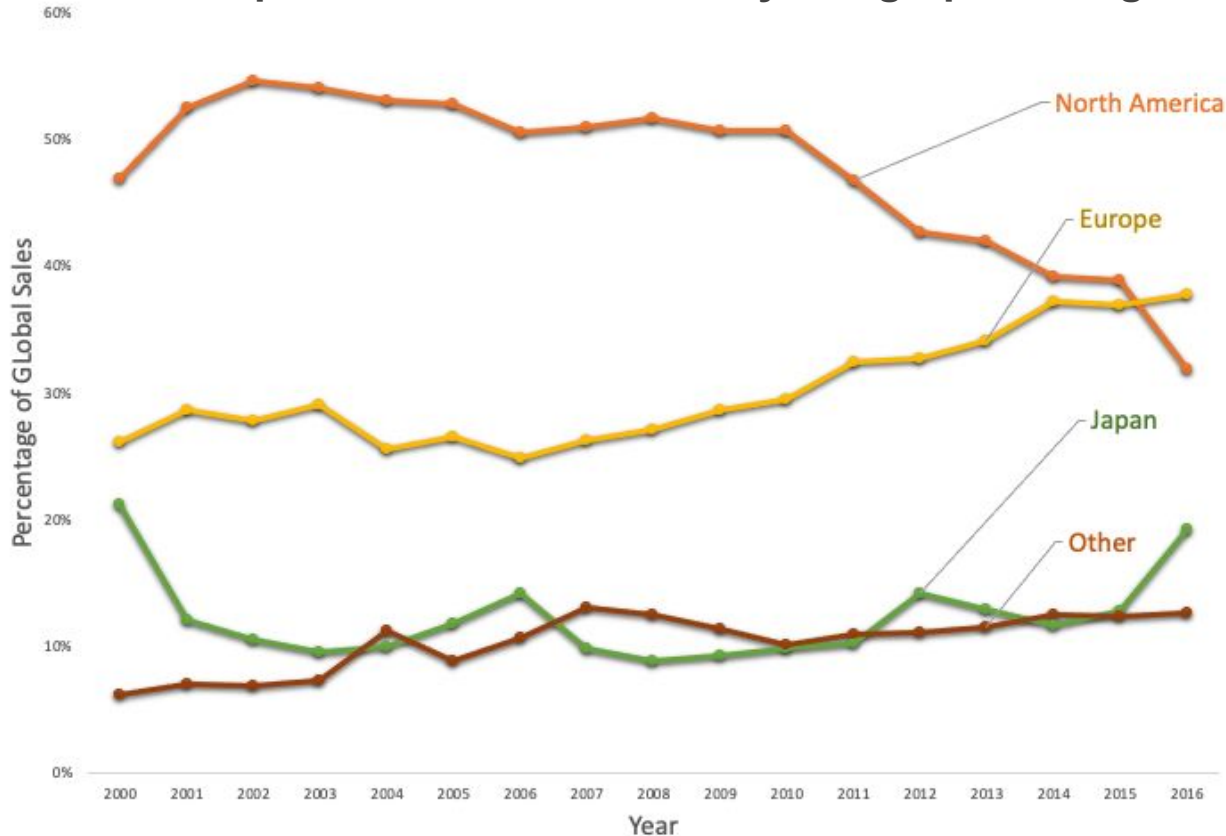
## Resources:

[Video Game Sales \(Source: VGChartz\)](#)



# Key Insights

## Proportion of Global Sales by Geographical regions



- **Europe** gains market leadership in 2016 by gaining **38%** of global sales.
- Sales proportion of **North America** has decreased from **47% to 32%** from 2000 to 2016.

# Key Insights

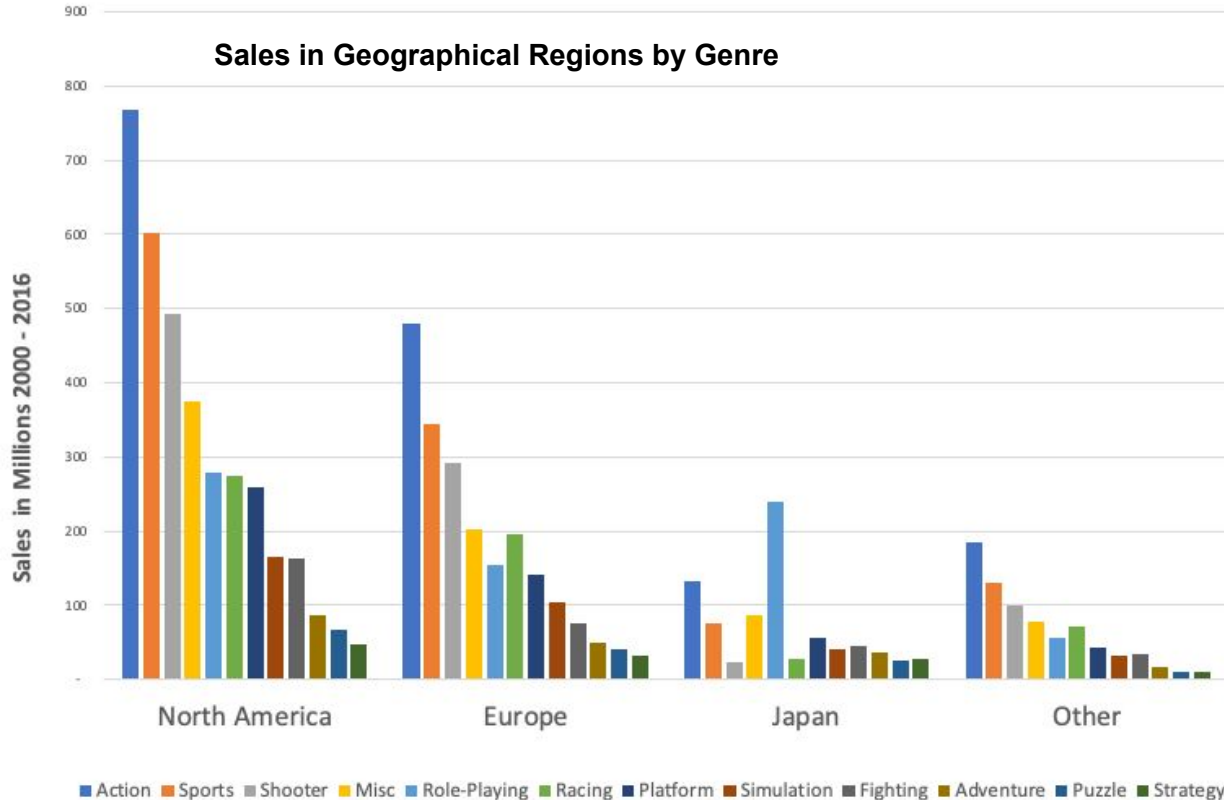
**69%**  
Revenue

**Role-playing &  
Action**  
Japan

**80%**  
Revenue

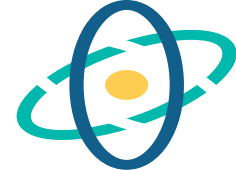
**Action, Sports and  
Shooter**  
North America and Europe.

## Sales in Geographical Regions by Genre





# Results



## Recommendation

✓ Redistribution of marketing Budget by **geography**.

✓ Emphasize on popular **genre and platforms** while allocating marketing budgets.

## Visualizations

Complete visualizations for the project can be found [here](#).

## Deliverables

[PowerPoint Presentations](#)

A more **in-depth analysis** and project reflection can be found [here](#)

## Challenges

Data cleaning, missing values, formatting and standardizing the dataset.

Lack of access to current data.



# 02

# Influenza Season

## Objectives:

Perform a predictive analysis using historical flu data to examine trends and seasonality of influenza in USA to assist medical staffing agency with the planning and deployment of additional staff to support influenza season.

## Tools:



Excel



Tableau

## Skills:

Translating business requirements, Data cleaning, Data integration, Data transformation, Statistical hypothesis testing, Visual analysis, Forecasting, Storytelling in Tableau

## Resources:

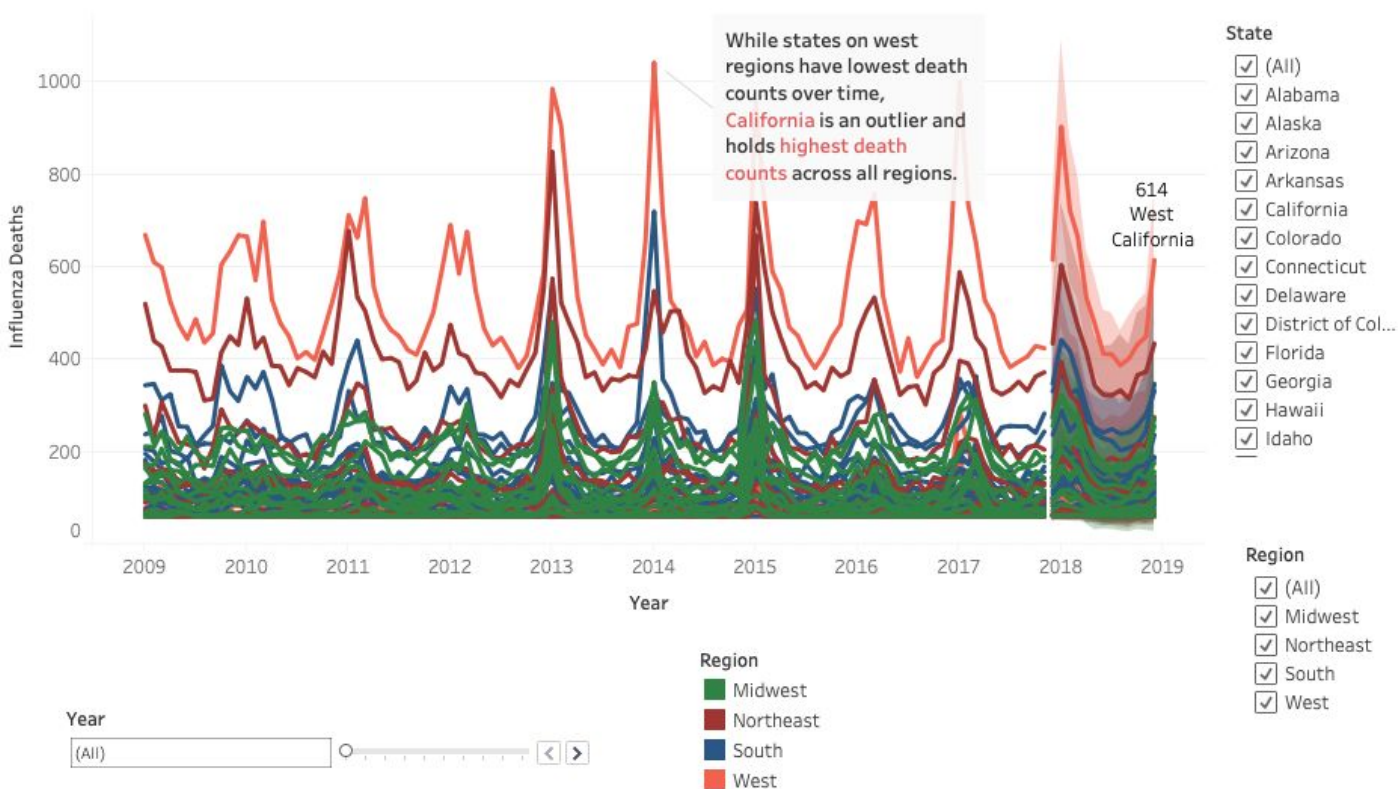
[Data Set](#)



# Key Insights

January  
Highest Deaths

## Influenza Deaths in USA from 2009 - 2017 and Forecast for 2018



## Highest Death Counts

California, New York, Texas, Florida & Pennsylvania

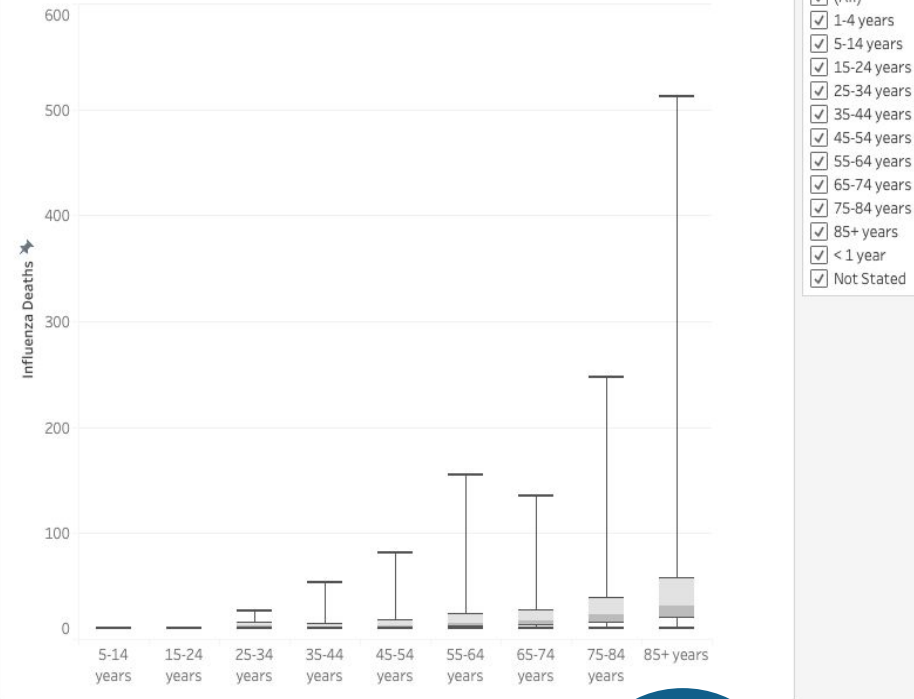




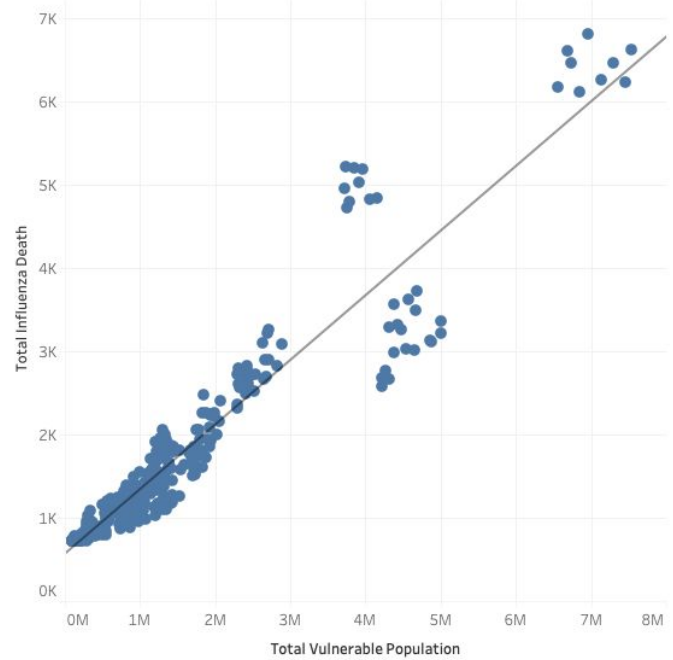
# Key Insights



### Influenza Deaths in USA by Age Group (2009 - 2017)



### Relationship Between Vulnerable Population and Influenza Deaths in USA

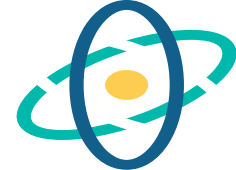


<5 and > 65 years  
**Vulnerable Population**  
**Highest Death**

Vulnerable Populations  
**Influenza Death**  
**Strong +ve correlation**



# Results



## Recommendation

✔ Focus on states with a higher number of vulnerable population.

✔ Allocate additional staff proportionately according to the states' vulnerable populations

## Visualizations

Complete visualizations for the project can be found [here](#).

## Deliverables

Interim Report

[Interactive Tableau Dashboard](#)

[Video Presentation](#)

## Challenges

Access to limited data.

A high proportion of suppressed data for death due to privacy reasons could skew my results.

# 03

# Rockbuster Stealth

## Objectives:

Perform a strategic analysis of movie and rental data for the business intelligence department to assist in strategy development for the launch of an online video rental service in order to stay competitive in the industry.

## Tools:



PostgreSQL



Tableau



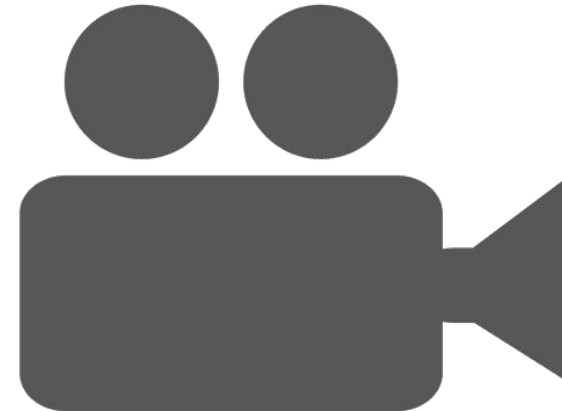
Powerpoint

## Skills:

Relational databases, SQL, Database querying, Filtering, Cleaning and summarizing, Joining tables, Subqueries, Common table expressions, Data Dictionary, ERD

## Resources:

Data Set



# Key Insights

## Most Profitable Genre

- Sports
- Sci-Fi
- Animation



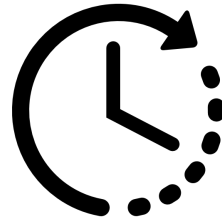
**1000**

Films for rent



**599**

Total Customers



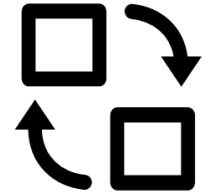
**5 Days**

Avg. rental time



**\$2.98**

Avg. rental cost



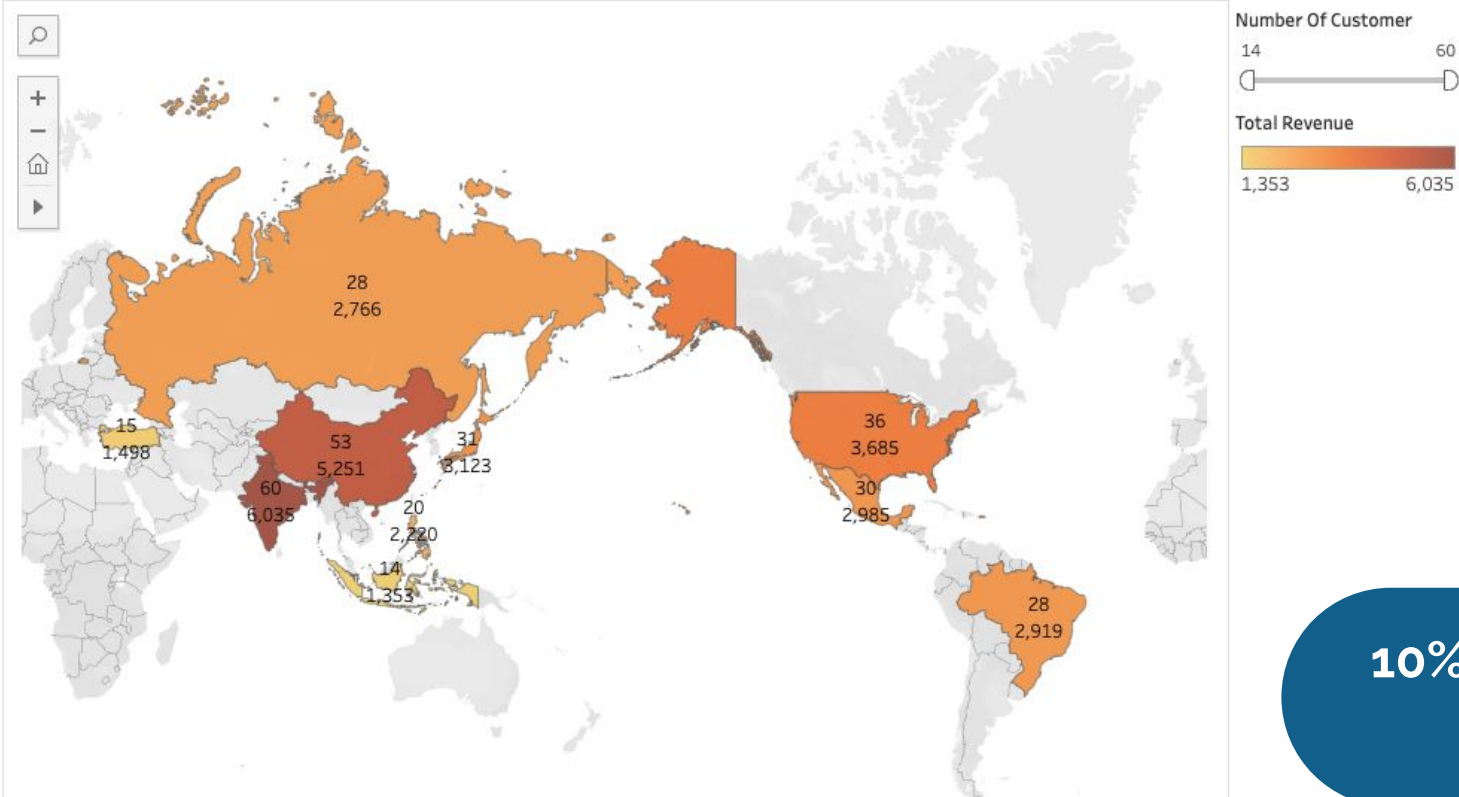
**\$ 19.98**

Avg. Replacement cost

# Key Insights



## Top 10 Countries in terms of customer number and revenue

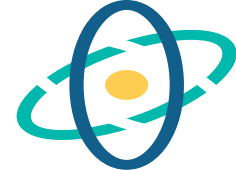


**ASIA**  
Highest Revenue

**10% of Revenue**  
India only



# Results



## Recommendation

✓ Target markets with high customer base and high revenue.

✓ Consider promoting the movies under popular genres in the online platform.

## Visualizations

Complete visualizations for the project can be found [here](#).

## Deliverables

[PowerPoint Presentation](#)

[Tableau Dashboard](#)

[Github Repository](#)




## Challenges

Lack of access to current data.



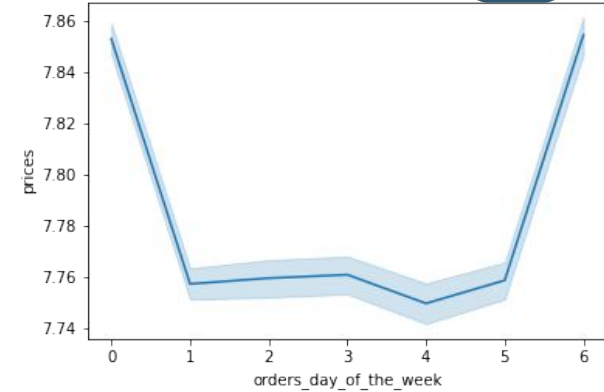
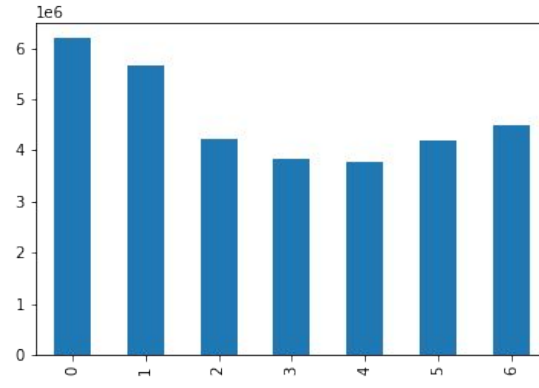
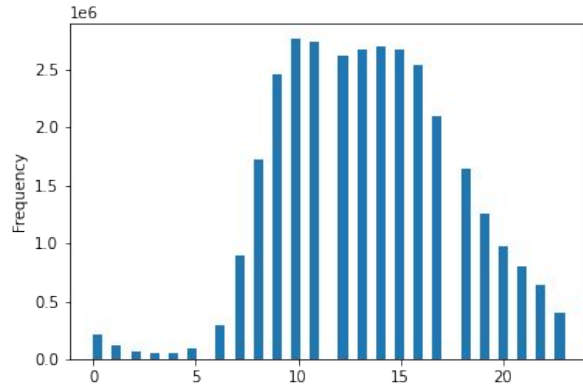
# 04

# Instacart

Objectives:	Tools:	Skills:	Resources:
Perform an exploratory analysis to answer business questions and derive insights about buying trends and customer demographics in order to target customers with applicable marketing strategies.	 Excel  Python  Numpy	Data wrangling, Data merging, Deriving variables, Grouping data, Aggregating data, Reporting in Excel, Population flows	<u>Data Set</u>



# Key Insights



9 AM  
to  
4 PM

**Most Busy Hours**

**Most Busy  
Days**

0: Saturday  
1: Sunday

**Weekends**

**Expensive  
Products**

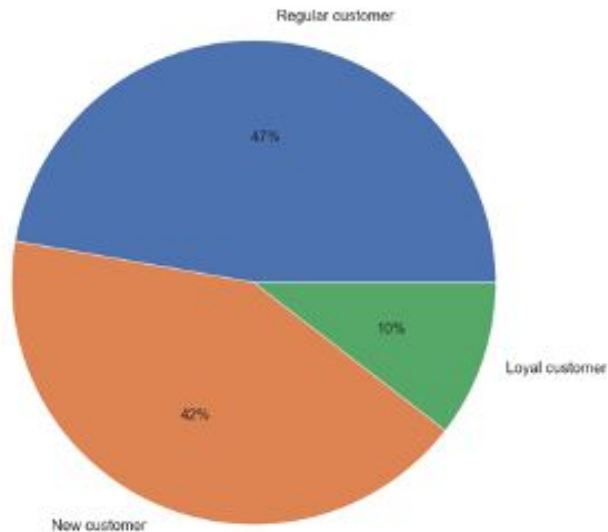
Purchased  
On

**Weekends**

# Key Insights



## Composition of Orders By Loyalty Flag



Loyal, Regular and New

South Region

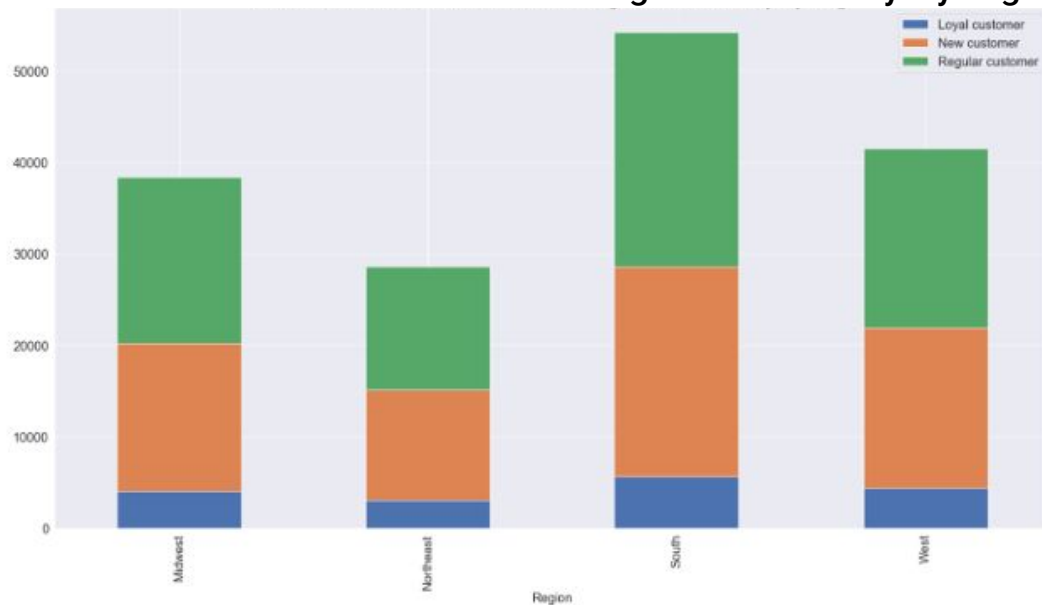
Highest Customer

Regular Customers

Orders Made

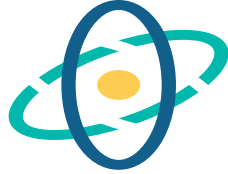
47%

## Distribution of Customers across US Regions based on Loyalty Flag





# Results



## Recommendation

✓ Ads should be scheduled from 4 pm till 9 am during weekdays when there are fewer orders.

✓ Customers should be targeted with ads based on their order history in order to encourage them to order more frequently and become loyal customers.

## Visualizations

Complete visualizations for the project can be found [here](#).

## Deliverables

[GitHub Repository](#)

## Challenges

Data cleaning, missing values, formatting and standardizing the dataset.

Due to large data set, I ran out of memory and system was quite slow.

05

# Airbnb Berlin



## Objectives:

To analyze what variables may impact the price of Airbnb Listing, which districts in Berlin are most popular among tourists and search for any noticeable patterns and trends in the data.

## Tools:



Python



Tableau

## Skills:

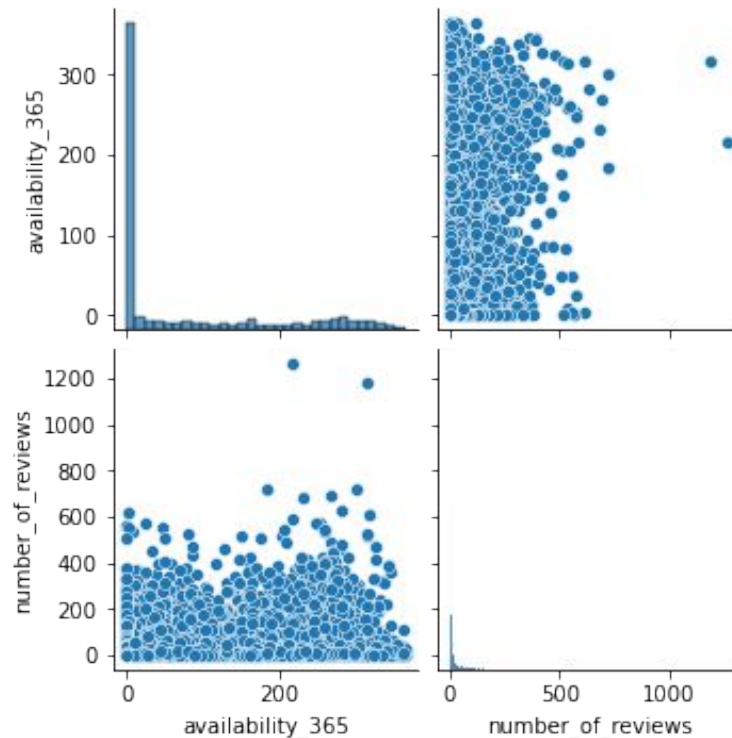
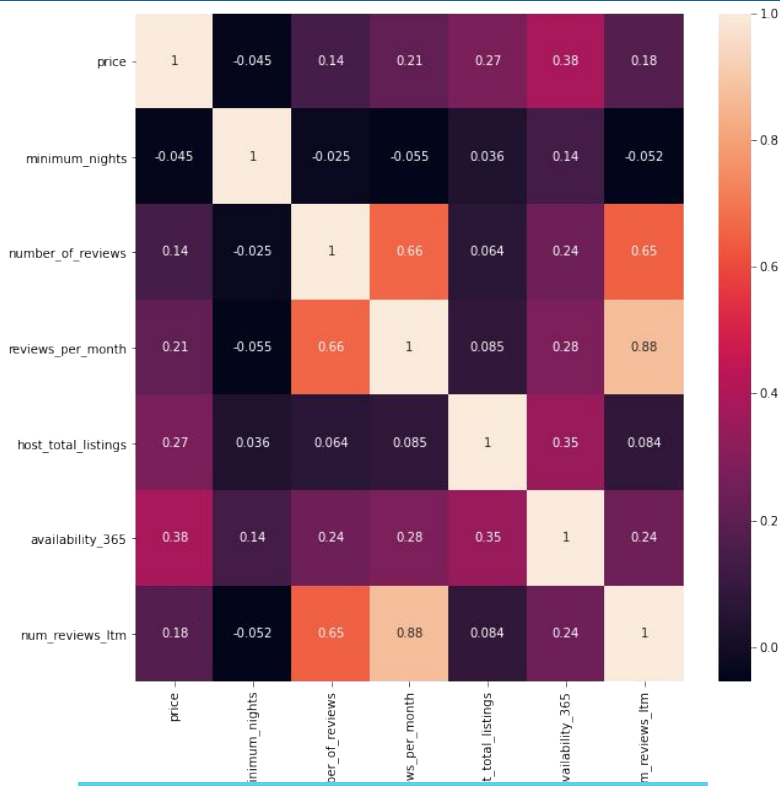
Geographical Visualizations in Python, Regression Analysis, Unsupervised Learning - Clustering, Time Series Analysis

## Resources:

Data Set



# Key Insights



Finding correlation between variables in Airbnb using correlation heatmap

no. of reviews in Airbnb

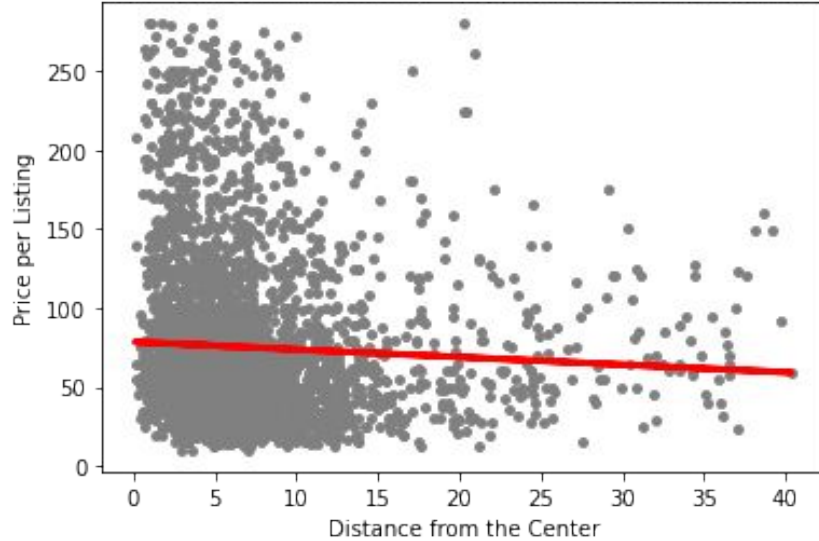
availability of the listing.

no significant relationship

# Key Insights

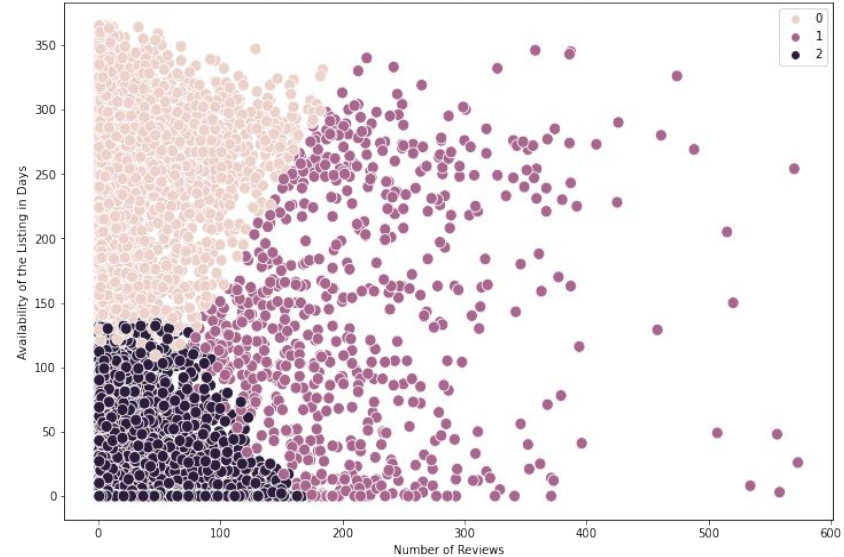


Distance from the Center vs Price per Listing (Test set)



Regression testing between Price of the Airbnb Listing and Distance from the center of Berlin

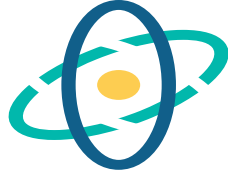
Availability of the Listing Against Number of Reviews



K-Means Clustering using Elbow Curve in Python to find the relationship between Number of Reviews and Availability of Listing.



# Results



## Recommendation

In the end, price and demand of the listing are dependent on several variables and it cannot be assessed or determined by only examining one of them. There are variables that contribute more towards the price of the listing; such as room type and number of rooms.

## Visualizations

Complete visualizations for the project can be found [here](#).

## Deliverables

[GitHub Repository](#)

[Tableau Story Presentation](#)

## Challenges

The data is limiting in size. Further, there is no time series data of daily booking for further analysis.



# Do You Have Any Questions?

**Ambika Timilsena**

Lets Connect!

